

# CHAMBER REPORT

BUILD YOUR BRAND | EXPAND YOUR NETWORK | SHAPE YOUR COMMUNITY



May 2011 | Volume Twenty-Three | Issue Five

Greater Manchester Chamber of Commerce



## GREATER MANCHESTER CHAMBER OF COMMERCE

It is the mission of the Greater Manchester Chamber of Commerce to be a member-focused organization that drives the greater Manchester business environment and the economic health and vitality of the region by supporting business growth, professional development, and networking opportunities, while advocating for our membership.

## CHAMBER COMMEMORATES 100 YEARS OF COMMERCE

### CENTENNIAL CELEBRATION HONORS MANCHESTER AREA BUSINESSES FROM 1911-2011

Some people showed up in costume, while others came in regular business attire. It didn't matter what you were wearing on April 21st as more than 1,200 people filled up the floor of the Verizon Wireless Arena to celebrate the Greater Manchester Chamber of Commerce's 100th anniversary as an organization. The Centennial Celebration showcased the Chamber's role over the last century as a business advocacy organization.

The Chamber recruited nine local marketing and public relations agencies and the New Hampshire Institute of Art to assist with the décor of the arena. Each agency was given an area of 24' by 12' to create an exhibit of a decade of Chamber history and Manchester history.

The entire night's event consisted of networking and a cocktail party atmosphere with soft-seating areas and high top tables scattered among the ten exhibits. Food stations were situated throughout the arena, with waitstaff passing decade-themed appetizers. The Central High School Marching Band kicked off the program playing their fight song followed by the National Anthem. A video produced by SilverTech Inc. featured children to speak to the future of the organization. The program concluded with speeches from Robin Comstock, Chamber President and CEO, and Centennial Celebration Chairman, and President/CEO of Centrix Bank, Joe Reilly. Both Governor John Lynch and Mayor Ted Gatsas also gave remarks. The program concluded with the four speakers inviting attendees to raise a glass of champagne and toasting to the future of the Chamber.

Attendees made their way through the ten different exhibits exploring the history of Manchester and the Chamber. The first decade display (1910s) was designed by the students of the New Hampshire Institute of Art and took attendees back in time to 1911. That was when 17 men got together and decided to officially

incorporate the Manchester Chamber of Commerce. Led by renowned illustrator and NHIA instructor, Jim Burke, these students brought the founding members of the Chamber of Commerce to life. Characters on display included famous cigar maker, R.G. Sullivan, former governor, Charles M. Floyd, and two former Mayors of Manchester, Eugene E. Reed and Harry W. Spaulding.

From the 1910s people moved into the roaring 1920s display designed by Eisenberg, Vital & Ryze Advertising. This display highlighted three areas of influence in Manchester during this period: the arts, finance and transportation. This decade included the birth of the Palace Theatre, several credit unions were born and the first flight left what is today known as the Manchester-Boston Regional Airport.

As attendees moved through time they made their way into the 1930s designed by m5. The 1930s was an early test of Manchester's resiliency and a decade of defining events. The Amoskeag Manufacturing Company went bankrupt; the area was affected by a hurricane and a flood. The talented team at m5 brought this exhibit to life with a paper boy and his family.

During the 1940s the country was at war and women went to work. It was the decade when Rosie the Riveter was born and Print Savvy brought her to life in this decade display. Events of 1940s included companies adapting their production lines from wartime to post-war.

A collaboration of three marketing and communications firms presented the 1950s. The display designed by Savoir Faire Communications, PingPR, and Grapevine Marketing showcased a lighter time in history. Drive-ins were popular and the Chamber's first "Man of the Year" award was given out, today known as the

Citizen of the Year Award.

The folks of Nashua-based Mesh Interactive Agency were on hand as you made your way into the 1960s to give you an interactive experience with tie-dyed t-shirts and an orange Volkswagen Bus.

As attendees continued on through the displays, Rumbletree invited them into their Palace Theatre of the 1970s. The stage was filled with Manchester's greatest acts from the decade. In the 1970s Manchester started moving upward as a city with the completion of the Hampshire Plaza, the tallest structure north of Boston.

The Eighties saw great changes and Spectrum Marketing Companies took us through the decade with a walk along the old Notre Dame Bridge.

As guests moved into the 1990s Image4 asked that they grab a hard hat as they showed them how the 1990s built the



Governor John Lynch, Chamber President Robin Comstock, Centennial Committee Chairman Joe Reilly of Centrix Bank and Mayor Ted Gatsas toast to the Chamber's 100th anniversary.

foundation for the 2000s and beyond. Manchester was a busy jobsite during that decade.

Finally attendees landed in the current decade, the 2000s, designed by Altos Marketing Group. Altos Marketing Group got people into the "Granite State of Mind". The display triggered memories with dozens of pictures from the 2000s.

For more photos from the Centennial Celebration turn to page 4.



More than 1,200 members of the Greater Manchester business community fill the Verizon Wireless Arena on April 21, 2011 for the Chamber's Centennial Celebration event.

Visit us on the web at [www.manchester-chamber.org](http://www.manchester-chamber.org) or follow us on Facebook [www.facebook.com/grtrmanchester](http://www.facebook.com/grtrmanchester) or Twitter @grtrmanchester

This publication is underwritten by:



The Greater Manchester Chamber of Commerce is a non-partisan business advocacy organization. The Chamber is not a division or department of the U.S. Chamber of Commerce and the opinions and views of the U.S. Chamber of Commerce are not necessarily reflective of the Greater Manchester Chamber of Commerce.





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## 2011 BOARD OF DIRECTORS

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#### Staff

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GREATER MANCHESTER  
CHAMBER OF COMMERCE  
ESTABLISHED 1911.

## ADVOCATING FOR YOUR BUSINESS

# Planning for the next chapter..

This year was dedicated to pausing and reflecting on the Chamber's history. We spent hour upon hour researching and exploring the people, places and things of the last one hundred years of the Greater Manchester Chamber of Commerce. The exercise was humbling and we all felt honored to be engaged with the Chamber at this remarkable point in time. Now the milestone of celebrating 100 years as an organization is behind us, and the future is ahead. As much fun as it was to prepare for the Centennial Celebration and as remarkable as the event was, it is now time to move into the future and into our next chapter.

The economic downturn motivated us to look inside with a sharp lens on the internal mechanics of our community-based institution. We spent months and years reinventing our internal operation and ultimately introduced a new structure to enhance the value of membership by bundling the membership value proposition into seven tiers of membership. At the same time we completely reorganized the staff structure and the actual positions and roles of Chamber employees. We created a management team and we also introduced new dynamic operational methods, functions and systems. Our current internal goals are to develop a membership culture, to develop a service-centered culture, provide leadership and a voice, and to continue to sustain and grow our new sophisticated staff structure. I think what we have put in place has

greatly enhanced our functional ability and will allow us to better serve you (the member) well into at least the next decade.

So given the above internal changes, now is time to look ahead and focus on our external priorities. It is time to revisit our existing community goals, as well as contemporary issues that should be a priority for the business community. We need to explore where we should dedicate our resources, our people, and their time and talent. Our current external goals are: be a force for economic development of Manchester and the surrounding region, support and foster Green business practices, provide networking and professional development opportunities to the regional community, advocate for quality community infrastructure (including rail) as a priority, foster tourism as a prong of economic development strategies, and advocate for small business.

Members of the Chamber's Board of Directors are discussing the best way to enter into a community-wide conversation about the business community's needs and interests for today and into the future. This will most likely motivate us to plan a facilitated board and staff retreat, but I think that it's also important to hear the voice of other stakeholders and partners. We will certainly move into surveys and perhaps community-wide focus groups as well.

With this writing I encourage you to reach out to me, or members of my Board of Directors or staff, to begin to have a conversation on where you think the Chamber should turn its attention and what it should dedicate itself to, as external priorities for today and the future that would best service the local and regional community. We all need to ask you -- what are your priorities, where are your greatest challenges, where do you want and need the voice of your business advocacy organization. We need to ask: has your world changed? Have your business priorities shifted? What do you need us to be and do to serve you in the best possible way well into the future?

Always know that we believe we are at our best when we are an accurate reflection of you (our members), your issues, goals, priorities, needs and interests, as well as your sense of purpose. I will greatly look forward to moving into tomorrow with you, as your business advocate of the future.

Robin Comstock  
President and CEO  
GMCC



## Network AM

DOING BUSINESS OVER BREAKFAST.

### Thursday, June 9th Pastoral Counseling Services

2013 Elm Street, Manchester  
The Manning House  
7:30 - 9:00 a.m.



Hidden in a beautiful mansion in Manchester's North End is a non-profit counseling center that has been providing cutting-edge psychotherapy since 1979. Come take a tour of the historic Manning House Mansion, meet our Staff, Board of Directors, other Chamber Members and learn more about the life-saving work of PCS!

*\*\*Please park in the large lot.  
No parking allowed in the circular driveway.*

Cost is \$5 for Chamber Members  
\$10 for not-yet-members  
Payable at the door  
Call 603.792.4122 to register  
or visit  
[www.manchester-chamber.org](http://www.manchester-chamber.org)

## NETWORK PM

TOMORROW'S WORK STARTS TONIGHT.

Thursday, May 26th  
Hilton Garden Inn  
101 South Commercial Street  
Manchester  
5:00 - 7:00 p.m.

the pavilion



The Hilton Garden Inn is hosting its annual Network PM and wants you be a part of it!

Join us in the unique and stunning setting of the Patio Restaurant for a night of Asian Inspired food, signature cocktails, wonderful networking, amazing door prizes and a 'fortune' for everyone!

Cost is \$5 for Chamber Members  
\$10 for not-yet-members  
Payable at the door  
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## MEMBER BRIEFING

Are you new to the Chamber of Commerce? Or are you a longtime member feeling a little disconnected? Come to Member Briefing and learn about all of the ways you can get involved. At this orientation we'll not only serve a continental breakfast and introduce you to at least a dozen new friends, we'll also explain all of our committees and programs and tell you a little about the organization. Plus you can meet our friendly and fun staff and ask as many questions as you'd like!

Wednesday, June 1st  
7:45 to 9:30 a.m.

Northeast Delta Dental  
Conference Room  
54 Hanover Street  
Manchester

Please reserve your place by  
calling (603) 792-4122  
or visit  
[www.manchester-chamber.org](http://www.manchester-chamber.org)

Presented By:



Breakfast Provided By:



# REMEMBERING ART HARTNETT JR. (1924-2011)

## CHAMBER EXECUTIVE GAVE 26 YEARS TO GMCC

The Greater Manchester Chamber of Commerce would like to extend our sympathy to the Hartnett family. Art Hartnett, a former Executive Director/President of the Chamber passed away on April 19th just two days before the Chamber's Centennial Celebration. Not only did Hartnett play an important role in shaping the Chamber agenda for nearly 30 years, in his last few months of life he contributed to the Chamber's centennial book, providing stories and anecdotes about his tenure.

Arthur J. Hartnett Jr., 86, died April 19, 2011, after a period of declining health. He was born on June 16, 1924, in Manchester, to Arthur J. and Elizabeth (Casey) Hartnett Sr. He was a Goffstown resident for 40 years and had a second home in Rockport, Maine.

He graduated from Manchester Central High School in 1941 and attended Bentley and Pennsylvania State colleges. He graduated from the University of New Hampshire in 1950 and did graduate studies at Yale, Syracuse and Delaware universities.

Mr. Hartnett was a retired major in the U.S. Air Force. During World War II and the Korean War, he served as a bombardier and

navigator on B-25s and B-29s.

**Among his many civic commitments, he served the Greater Manchester Chamber of Commerce as executive director for 26 years, retiring in 1980.** He later was employed by the New Hampshire Department of Employment Security as an employer relations representative and disabled veteran outreach specialist.

**IN HIS LIFE:** He was a member of the Board of Regents for the U.S. Chamber of Commerce National Institute for Organization and Management; founder and past president of the NH Chamber of Commerce Executives; former president of the New England Chamber of Commerce Executives; co-founder and treasurer of the Greater Manchester Personnel Club; U.S. Power Squadron; American Chamber of Commerce Executives. He was also a member of the American Legion Henry J. Sweeney Post 2; a fourth-degree Knight of Columbus; League of 1000 Men of the Precious Blood Monastery; Manchester Industrial Council and Kiwanis International. He was very proud of his years in the Boy Scouts of America and his receiving scouting's highest rank of Eagle Scout.



He was a longtime communicant of St. Lawrence Church in Goffstown and St. Bernard the Navigator Church in Camden, Maine.

He leaves his wife of 41 years, Katherine B. (Libby) Hartnett of Goffstown; a sister, Elizabeth "Bette" Duhaime of Manchester; a nephew, several nieces, grandnephews and grandnieces.

Memorial donations may be made to Precious Blood Monastery, 700 Bridge St., Manchester 03104.

### Join the Chamber for a Breakfast Forum Greater Manchester PechaKucha #2

We'll explore multiple hot topics/issues with 20 images x 20 seconds

PechaKucha was devised in Tokyo in February 2003 as an event for young designers to meet, network, and show their work in public. It has turned into a massive celebration, with events happening in hundreds of cities around the world, inspiring creatives worldwide. Drawing its name from the Japanese term for the sound of "chit chat", it rests on a presentation format that is based on a simple idea: 20 images x 20 seconds. It's a format that makes presentations concise, and keeps things moving at a rapid pace. Join us for this 2nd installment of PechaKucha where we will explore six different topics all within one hour!

**Wednesday, May 18th**  
**7:30-9:00 a.m.**  
**The Derryfield**  
**625 Mammoth Road, Manchester**  
**\$25 Chamber Members**  
**\$30 Not-yet Members**

Visit [www.manchester-chamber.org](http://www.manchester-chamber.org) to register or call 603.792.4122

"PechaKucha - devised and shared by Klein Dytham architecture"



### Don't miss the 2011 Chamber Golf Classic

Friday, August 12th  
Stonebridge Country Club

\$175 per player  
\$700 per foursome

Includes:

Greens fees and cart  
Lunch on the course  
Afternoon buffet and cocktails  
2 raffle tickets  
Hole-in-one awards  
Silent & Live Auctions

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## SPOTLIGHT ON BUSINESS

Join Engraving, Awards & Gifts for a Ribbon Cutting & Open House event to celebrate the official opening of their Mall of New Hampshire showroom. The personalized products company offers the widest assortment of engraved and personalized products available for all occasions, including ceremonial, weddings, new baby, trophies, sports, employee recognition, and gifting.



**Tuesday, May 10th**  
**Engraving, Awards & Gifts**  
Mall of New Hampshire, Manchester  
12:30-1:30 p.m.  
Call 603.792.4122 to register or visit  
[www.manchester-chamber.org](http://www.manchester-chamber.org)

## MEMBER-LED WORKSHOP

**"Why LinkedIn Rules Online  
Business Networking"**

In this dynamic, interactive program, you'll learn ways to connect with some of the most influential people in the world of business on LinkedIn. Prepare to advance your career and build your business! A few of the key points we'll cover are:  
-The importance of a complete profile  
-LinkedIn Groups: Tap the immense resource power of the network!  
Presented by Chuck Sink, wedü, Inc.

wedü

Lunch provided by:



**Tuesday, May 17th**  
Northeast Delta Dental Conference Room  
54 Hanover Street, Manchester  
12:30-1:30 p.m.  
Call 603.792.4122 to register or visit  
[www.manchester-chamber.org](http://www.manchester-chamber.org)  
Space is limited to 35.

## LUNCHTIME CONNECTIONS

Come and share your lunch hour with other Chamber members. Z food & drink will generously provide us with a wonderful spread of food for this intense networking program. Paul Donehue of Paul Charles & Associates and Armand Hebert of the Referral Institute will be on hand to help facilitate the conversation. Space is limited.



**Tuesday, May 24th**  
Northeast Delta Dental Conference Room  
54 Hanover Street, Manchester  
**12:00-1:30 p.m. \*\*new time\*\***  
Call 603.792.4122 to register or  
visit [www.manchester-chamber.org](http://www.manchester-chamber.org)

## MEMBER NEWS & UPDATES

### Bellwether Community Credit Union Donates \$5,000 To Saint Anselm College Scholarship Program

A Saint Anselm College student will receive a \$5,000 scholarship for the 2011-2012 academic year thanks to Bellwether Community Credit Union. The donation marks the company's third year of involvement with Saint Anselm's Corporate Partners Program, an organization that provides scholarship funding to students with financial need. The group will select the Bellwether Community Credit Union Corporate Scholar and additional honorees this summer.

### Engraving Company Promotes New Mall Showroom At Made in NH Expo

The 16th annual Made in NH "Try it and Buy It" Expo provided the perfect opportunity to promote Engraving, Awards & Gifts' new Mall of NH showroom. Engraving, Awards & Gifts has been a regular exhibitor at the Expo over the years, but this year's event was very important due to its proximity to the Mall of New Hampshire. "We're trying to get the word out that our new showroom is a "palace of ideas" for personalized products," stated Nathan Thorsell, director of sales.

### Laconia Savings Bank "Likes" to Support their Community

Laconia Savings Bank is proud to

announce that they have launched their Facebook page. Visit Laconia Savings Bank on Facebook at [Facebook.com/laconiasavingsbank](http://Facebook.com/laconiasavingsbank) and "Like" their page. For every new "Like" they receive by June 1, 2011, Laconia Savings Bank will donate \$1 to a New Hampshire non-profit organization. Cast your vote for the Make-a-Wish Foundation of New Hampshire, the Homeless Center for Strafford County or The Boys & Girls Club of Manchester.

### Business In The Arts Awards May 16

The 27th annual Business in the Arts Awards will be held Monday, May 16 at 5:30 p.m. at the Center of New Hampshire - Radisson Hotel in Manchester. Sponsored by the New Hampshire Business Committee for the Arts, the gala will honor the thirty New Hampshire businesses nominated for this year's awards. The evening highlights a celebration of business support for the arts and entertains with a performance showcase of drama, literature and music.

### Hampshire First Bank Earnings Increase 115%

Hampshire First Bank's (the "Bank") (OTC: HFBN) net income for the three months ending March 31, 2011 totaled \$374,000 or \$0.13 (basic and diluted) per share compared to net income of \$174,000 or \$0.06 (basic and diluted) per share for the same period last year.

### New Hampshire Business Sales announces Associate Ken Schaefer Associate of the Quarter for the first quarter of 2011

For over 15 years Ken was a business owner, and has been with New Hampshire Business Sales since 2006. He is an active member of the Business Transition Strategies team--a division of NH Business Sales.

### Centrix Bank Reports Strong Growth In First Quarter 2011

Centrix Bank (OTC Bulletin Board: CXBT), a full service commercial bank offering highly personalized and responsive service to small and medium-sized businesses and professionals, municipalities, and not-for-profit organizations, announced first quarter 2011 financial results, noting strong period-over-period growth. For the quarter ended March 31, 2011, the Bank reported net income available to common shareholders of \$1,141,000 or \$0.37 per common share (diluted), compared with \$1,907,000 or \$0.62 per common share (diluted) for the quarter ended March 31, 2010.

Member news is published monthly. Submissions are based on space availability and may be submitted to [marketing-pr@manchester-chamber.org](mailto:marketing-pr@manchester-chamber.org).

# CHAMBER REPORT

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## GMCC MAY COMMITTEE MEETINGS

5/11	Wed	Green Steering Committee - 8:00 a.m. - 54 Hanover Street
5/17	Tue	Executive Committee - 7:30 a.m. - 54 Hanover Street
5/20	Fri	Government Affairs Committee - 7:30 a.m. - 54 Hanover Street
5/24	Tue	Board of Directors - 7:30 a.m. - 54 Hanover Street
5/25	Wed	Leadership Steering Committee - 8:00 a.m. - 54 Hanover Street
5/25	Wed	Metro Steering Committee - 3:00 p.m. - SNHPC
5/26	Thu	Downtown Committee - 2:00 p.m. - 54 Hanover Street
5/26	Thu	Ambassador Committee - 4:00 p.m. - Hilton Garden Inn, Manchester
5/27	Fri	Infrastructure Committee - 7:30 a.m. - 54 Hanover Street

## GMCC MAY EVENTS

5/10	Tue	Spotlight On Business - 12:30 p.m. - Engraving, Awards & Gifts
5/12	Thu	Network AM - 7:30 a.m. - Granite State Credit Union
5/17	Tue	Member-led Workshtop - 12:30 p.m. - 54 Hanover Street
5/18	Wed	PechaKucha - 7:30 a.m. - The Derryfield, 625 Mammoth Road
5/24	Tue	Lunchtime Connections - 12:00 p.m. - 54 Hanover Street
5/26	Thu	Network PM - 5:00 p.m. - Hilton Garden Inn, Manchester
6/1	Wed	Member Briefing - 7:45 a.m. - 54 Hanover Street

## WELCOME NEW CHAMBER MEMBERS!

### BDC Capital / CDC New England

Finance  
91 North State St. Suite 101  
Concord, NH 03302  
Mr. Ray Dugdale  
(603) 573-9650  
www.cdcnewengland.com

### Bedford Deli & Catering

Catering  
15 Constitution Drive  
Bedford, NH 03110  
Ms. Kathy Redman  
(603) 472-7210

### EconoLodge

Hotel/Motel/Conference Centers  
75 West Hancock Street  
Manchester, NH 03102  
Mr. D.U. Raulji  
(603) 624-0111  
www.choicehotels.com

### Glacial Energy of New England

Energy Broker/Consultant  
Route 6A  
Sandwich, MA 02563  
Mr. Derek Bekar  
(603) 234-6617  
www.glacialenergy.com

### Granite State Independent Living

Non-Profit Organization  
Social Services  
1850 Elm Street, Suite 1  
Manchester, NH 03104  
Ms. Maureen O'Donnell  
(603) 518-4600  
www.gsil.org

### Highwood Village Apartments

Apartments  
174 St. Anselm's Drive  
Goffstown, NH 03045  
Ms. Carol Frey  
(603) 624-8486  
www.highwoodvillageapartments.com-

### Hooked Seafood Restaurant

Restaurant  
110 Hanover Street  
Manchester, NH 03101  
Mr Neville Pereira  
(603) 606-1235

### International Institute of New Hampshire

Non-Profit Organization  
Social Services  
315 Pine Street  
Manchester, NH 03103  
Ms.Carolynn Benedict-Drew  
(603) 647-1500  
www.iine.us

### Ira Lexus of Manchester

Auto Dealers  
33 Auto Center Road  
Manchester, NH 03103  
Mr. Chuck Rocha  
(866) 980-4674  
www.iralexusofmanchester.com

### Net Gain Solutions

Computer Consultant  
22 Summer Drive  
Londonderry, NH 03053  
Mr. Patrick El-Azem  
(603) 275-6901  
www.netgearsolutions.com

### New Hampshire Business Sales

Business Brokerage  
P.O. Box 985  
Meredith, NH 03253  
Ms. Melanie Heinis  
(603) 279-5561  
www.nhbizsales.com

### Northeast Planning

Financial/Investment Services  
43 Constitution Drive  
Bedford, NH 03110  
Mr. Walter Ammon  
(603) 471-0900  
www.wallyammon.com

## THANK YOU TO RENEWING MEMBERS!

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Brown of NH, Inc. • Camp Allen, Inc. • ColoSpace, Inc. • Comcast •  
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Granite State College • Harbor Group, Inc. • Harvard Pilgrim Health Care of  
NE • Highlander Inn & Conference Center at the Airport • Hillcrest Terrace  
Retirement Community • INEX • Ira Toyota of Manchester • J.A. Marino  
Automatic Heating Supply • JobsInNH.com • JTD Financial Services, LLC  
• Kalwall Corp. • Kent Nutrition Group, Inc. • Konica Minolta Business  
Solutions • Logo Loc Ltd. • Londonderry School District • M/S Mount  
Washington Cruises • Mall of New Hampshire General Office • Manchester  
Monarchs Hockey Club • Manchester VA Medical Center • Meggitt Vibro-  
Meter, Inc. • Members First Credit Union • NH Vocational Rehabilitation •  
NHHEAF Network Organizations • Office Interiors • Paul E. Thompson, DDS •  
Payroll Matters • Perfecta Camera Corp. • Radisson Hotel of Manchester •  
Regency Mortgage Corp. • Service Credit Union • Shaggin' Salon • Sheehan  
Phinney Bass + Green PA • SNH Inspections & Testing Services, LLC • Texas  
Instruments • The Salvation Army • The Smooth Duo • The Tenderloin Room  
at the Chateau • TR Ward Photography • United Healthcare of the Northeast  
• Vachon, Clukay & Co. PC • Visiting Angels

### Outside Unlimited

Landscaping/Nursery  
380 Daniel Webster Highway  
PO Box 418  
Meredith, NH 03253  
Mr. Charles Badzmirowski  
(603) 279-1411  
www.outsideunlimited.com

### Red River Theatres

Non-Profit Organization  
Theatre  
11 S. Main Street, Suite L1-1  
Concord, NH 03301  
Ms. Kaleena I. Guzman  
(603) 224-4698 Ext:12  
www.redrivertheatres.org

### SMBLoyalty

Computer Consultant  
PO Box 304  
Auburn, NH 03032  
Mr. Mark Berling  
(603) 483-5700  
www.smbloyalty.com

### STETrevisions

Computer Consultant  
201 Forest Road  
Hancock, NH 03449  
Mr. Brent W. Skinner  
(617) 875-4859  
www.STETrevisions.com

### Titan Energy New England

Energy Broker/Consultant  
2275 Silas Deane Highway  
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