



## 2012 SPONSORSHIP OPPORTUNITIES

### Annual Dinner

- \$10,000 Major Sponsor (Exclusive)
- \$5,000 Bar Sponsors (2)
- \$5,000 Food Station Sponsors (2)
- \$5,000 Past Citizen of the Year Reception Sponsor (Exclusive)
- \$5,000 Technology Sponsor (Exclusive)
- \$5,000 Dessert Sponsor (Exclusive)
- \$5,000 Peanuts & Popcorn Sponsor (Exclusive)
- \$5,000 Photo booth Sponsor (Exclusive)
- \$5,000 Pool Tables Sponsor (Exclusive)
- \$5,000 Trivia Lounge Sponsor (Exclusive)
- \$3,500 Wine Sponsor (2)
- \$3,500 Beer Sponsor (2)
- \$3,500 Registration Sponsor (2)
- \$2,500 Gold Sponsor
- \$1,500 Silver Sponsor

### Chamber Classic Golf Tournament

- \$3,500 Major Sponsor (Exclusive)
- \$2,000 Cart Sponsor (Exclusive)
- \$2,000 Putting Green Sponsor (Exclusive)
- \$2,000 Beverage Cart Sponsor (Exclusive)
- \$1,200 Hole Sponsor & Foursome
- \$500 Hole Sponsor
- \$700 Foursome
- \$175 Single Player

### Breakfast Forums (PechaKucha – Six programs will be held)

- \$3,000 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor
- \$500 Coffee Bar Sponsor

### Breakfast Forums (State of the State/City)

- \$3,000 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor
- \$500 Coffee Bar Sponsor

### Breakfast Forums (Gubernatorial Debate)

- \$3,000 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor
- \$500 Coffee Bar Sponsor

### Economic Forecast Luncheon

- \$2,500 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor

### Infrastructure Summit

- \$2,500 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor
- \$500 Coffee Bar Sponsor

### Business & Government Reception

- \$2,500 Premier Sponsor (Exclusive)
- \$1,000 Corporate Sponsor
- \$500 Coffee Bar Sponsor

### Annual Legislative Dinner

- \$5,000 Premier Sponsor (Exclusive)
- \$2,500 Corporate Sponsor
- \$1,000 Elite Sponsor

### Member Briefing (10 Programs)

- \$1,000 Underwriting Sponsor (Exclusive)

### Value-Added Programming (36 programs)

- (Spotlight on Business, Member-led Workshop, Lunchtime Connections)*
- \$1,000 Corporate Sponsor (Non-Exclusive)

### Network PM

- \$350 Single Event Sponsor (Exclusive)

### Network AM

- \$350 Single Event Sponsor (Exclusive)

### Leadership Greater Manchester

- \$10,000 Program Underwriter (Exclusive, no additional sponsors)
- \$5,000 Presenting Sponsor (Exclusive to this level)
- \$2,500 Corporate Sponsor

### Leadership Alumni Dinner

- \$10,000 Program Underwriter (Exclusive, no additional sponsors)
- \$5,000 Presenting Sponsor (Exclusive to this level)
- \$2,500 Corporate Sponsor

### Restaurant Week

- \$5,000 Underwriting Sponsor (Exclusive)
- \$2,500 Presenting Sponsor
- \$1,500 Corporate Sponsor

### PUBLICATION SPONSORSHIPS

- \$5,000 Underwrite the monthly Chamber newsletter (Exclusive)
- \$2,500 Underwrite the monthly Chamber newsletter (shared)
- \$7,000 Underwrite Capitol Insight
- \$500 Capitol Insight Newsletter Sponsor

### SPONSORSHIP COMMITMENT

Please allocate my tiered sponsorship dollars to the selected programs above. I understand that by submitting this document there is no guarantee that my company will be selected to sponsor a specific event. *(All forms must be returned by December 3, 2011 for first choice consideration)*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name (Please Print): \_\_\_\_\_ Company: \_\_\_\_\_

*Please fax this form to the attention of Ann Makowski at (603) 626-0910*



## 2012 SPONSORSHIP OPPORTUNITIES

The Chamber holds more than 100 events annually and has numerous sponsorship opportunities to help you gain exposure, for your business or organization. The Greater Manchester Chamber of Commerce's membership is comprised of small and large businesses, from the 10 communities within our catchment area and beyond. It is the Chamber's mission to be a member-focused organization that drives the greater Manchester business environment and the economic health and vitality of the region by supporting business growth, professional development and networking opportunities, while advocating for our membership. One of the ways the Chamber works on staying true to its mission is through the numerous and diverse sponsorship opportunities. For more information about sponsorship opportunities, contact Gemma French, Vice President of Marketing & Public Relations, 603.792.4119, [marketing-pr@manchester-chamber.org](mailto:marketing-pr@manchester-chamber.org).

### **Annual Dinner (Attendance: 800+)**

This event is an annual favorite for members of the Chamber and the community alike. The Annual Dinner is the Chamber's most prestigious event of the year. Each year brings a new theme, great food, and networking. *(See attached benefits sheet)*

### **Chamber Golf Classic (Attendance: 140 golfers)**

The Chamber Golf Classic has earned the reputation as one of the most prestigious tournaments in New Hampshire. This event attracts prominent members of the business community and their clients.

Sponsorship Benefits	Major	Golf Carts	Putting Green	Beverage Cart	Hole	Hole-in One
Tournament includes company name	X					
Comments during program	X					
Players	X (8)	X(6)	X(6)	X(6)	X(4)	X(4)
Logo/signage at event	X					
Logo on all printed material	X	X	X	X	X	
Recognition in all press releases	X	X	X	X		
Company given lead cart	X					
Provide logo bags for golfers	X					
Two yard markers at every hole				X		
Name/logo on all golf carts		X				
Signage on putting green			X			
Opportunity to have staff work putting green			X			
Signage at hole sponsored					X	X
Invitation to golf committee	X	X	X	X		
Provide promotional item for golf bags	X	X	X	X		
Sponsorship Cost	\$3,500	\$2,000	\$2,000	\$2,000	\$1,200	\$500

### Breakfast Forums - PechaKucha (Attendance: 100-150)

The Chamber hosts five Breakfast Forums per year that cover a variety of topics. Topics are typically decided on several months in advance in order to stay relevant to issues affecting the business community. These forums are an ideal place to market your service or product to the entire membership of the GMCC. PechaKucha Manchester is the first event of its kind in Manchester. The Chamber had to obtain special licensing from Tokyo in order to hold this special format in the Queen City. These events will be held four times throughout the year at the Chamber offices at 54 Hanover Street. They will be held in a social format with food and beverages, bringing members of the community together. PechaKucha is a simple presentation format where you show 20 images, each for 20 seconds. The images forward automatically and you talk along to the images. The presentation format was devised by Astrid Klein and Mark Dytham of Klein Dytham architecture. PechaKucha Nights are informal and fun gatherings where creative people get together and share their ideas, works, thoughts, holiday snaps - just about anything really. Most people use PechaKucha Night to present their latest creative projects or work. We always recommend people go and see a PechaKucha Night before they apply to present to get a good feel of what it is all about.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Coffee Bar Sponsor
Sponsor comments to open event	X		
Complimentary admission	X(8)	X(4)	X(2)
Recognition in all promotional materials	X	X	
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	
Company logo highly visible at event	X(primary)	X	X
Promotional materials at event	X	X	
Seat at the Head Table	X(1)		
Verbal recognition at event	X	X	X
Sponsorship Cost	\$3,000	\$1,000	\$500

### Breakfast Forum - State of the State/State of the City (Attendance: 175-200)

This is an annual event where the Governor of New Hampshire and Mayor of the City of Manchester address the membership, business and community leaders and answer questions from the audience.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Coffee Bar Sponsor
Complimentary admission	X(8)	X(4)	X(2)
Recognition in all promotional materials	X	X	
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	
Company logo highly visible at event	X	X	X
Verbal recognition at event	X	X	X
Promotional materials at event	X	X	
Seat at the Head Table	X(1)		
Sponsorship Cost	\$3,000	\$1,000	\$500

### Breakfast Forum – Gubernatorial Debate (Attendance: 200-400)

From time to time the Chamber will host debates for local, state and federal elections. In 2012 the Chamber will host the candidates for the Governors race in a debate format.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Coffee Bar Sponsor
Complimentary admission	X(8)	X(4)	X(2)
Recognition in all promotional materials	X	X	
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	
Company logo highly visible at event	X	X	X
Verbal recognition at event	X	X	X
Promotional materials at event	X	X	
Seat at the Head Table	X(1)		
Sponsorship Cost	\$3,000	\$1,000	\$500

### Economic Forecast Luncheon (Attendance: 175-200)

The Economic Forecast Luncheon is an annual gathering of GMCC members, business leaders, and community leaders to hear from economists on the state of the national and state economies and to forecast the next 12 months.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor
Sponsor Comments to open event	X	
Complimentary admission	X (8)	X(4)
Recognition in all promotional materials	X	X
Recognition in all media communication	X	X
Link from Web site and e-communications	X	X
Company logo highly visible at event	X	X
Verbal recognition at event	X	X
Priority Seating	X	X
Sponsorship Cost	\$2,500	\$1,000

### Infrastructure Summit (Attendance: 125-175)

The Infrastructure Summit is an annual gathering of the region's top business leaders and policy makers to learn about and discuss ongoing and future infrastructure and economic development projects. The event features speakers from across state and region including DOT officials, Federal Transportation officials and various economic development experts.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Coffee Bar Sponsor
Sponsor Comments to open event	X		
Complimentary admission	X(16)	X (8)	X (2)
Recognition in all promotional materials	X	X	X
Recognition in all media communication	X	X	
Link from Web site and e-communications	X	X	X
Company banner at event	X	X	X(coffee bar)
Verbal recognition at event	X	X	X
Priority Seating	X	X	
Sponsorship Cost	\$2,500	\$1,000	\$500

### Business and Government Reception (Attendance 75-100)

The annual Business and Government Reception is an opportunity for Chamber members to meet members of city government. Those invited include not only the Mayor and Board of Aldermen, but also the Manchester School Board, city department heads, members of the Chamber's Board of Directors, Chamber committee chairmen, members of the Chamber's Government Affairs Committee and the Chamber's Ambassador Committee. The informal setting enables attendees to meet and greet, discuss Chamber issues, business issues and voice viewpoints.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Coffee Bar Sponsor
Sponsor comments to open event	X		
Complimentary admission	X(10)	X(4)	X(2)
Recognition in all media communication	X	X	
Company logo highly visible at event	X(primary)	X	X
Verbal recognition at event	X	X	X
Sponsorship Cost	\$2,500	\$1,000	\$500

### Annual Legislative Dinner (Attendance 125-175)

The purpose of this annual event is to bring together leaders of the business community and elected officials and help form productive relationships that will enhance the legislature's ability to enact sound policies. The program usually features the leadership of the Democratic and Republican parties. Each party chair will have the opportunity to discuss party platforms, business issues and their view on New Hampshire's political landscape.

Sponsorship Benefits	Premier Sponsor (Exclusive)	Corporate Sponsor	Elite Sponsor
Sponsor comments to open event	X		
Complimentary admission	X(12)	X(8)	X (4)
Recognition in all promotional materials	X	X	X
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	X
Logo recognition at event	X(primary)	X	X
Verbal recognition at event	X	X	X
Seat at the Head Table	X(1)		
Priority Seating	X	X	X
Sponsorship Cost	\$5,000	\$2,500	\$1,000

### Member Briefing (Attendance 25-40/month)

Member briefing, held the first Wednesday of every month (except January, July & August), is for new members, existing members with new employees or members that would like to learn about the benefits of membership straight from the Chamber.(7 Programs)

Sponsorship Benefits	Underwriting Sponsor (Exclusive)
Sponsor comments to open event	X
Verbal recognition at event	X
Recognition in all promotional materials	X
Recognition in all media communication	X
Link from Web site and e-communications	X
Sponsorship Cost	\$1,000

### Value-Added Programming (Attendance: 25-45/per event)

The Value-Added programs are our monthly lunch events which include Spotlight on Business, Member Led Workshop and Lunchtime Connections. They are held the second, third and fourth Tuesday of every month and are free for members. (36 programs annually)

Sponsorship Benefits	Corporate Sponsor (Non-Exclusive)
Recognition in all promotional materials	X
Recognition in all media communication	X
Link from Web site and e-communications	X
Sponsorship Cost	\$1,000

### Network PM (Attendance 100-225/month)

Network PM is the Chamber's premier monthly event held from 5-7 pm at a different location each month. The event showcases the host's business and introduces the host, his or her employees, products, and services to Chamber members and the community. At the same time this event provides our members an opportunity to meet, mix, and mingle in the social atmosphere you create.

Sponsorship Benefits	Single Event Sponsor (Exclusive)
Sponsor Comments to open event	X
Complimentary admission	X
Recognition in all promotional materials	X
Recognition in all media communication	X
Link from web site and e-communications	X
Company logo highly visible at event	X
Verbal recognition at event	X
Sponsorship Cost	\$350 (plus cost of food and drink)

### Network AM (Attendance 25-50/month)

Network AM is a monthly networking event held at a different location each month. The goal is to showcase our host's business and introduces our host, his or her employees, products, and services to Chamber members and the community. At the same time this event provides Chamber members an opportunity to meet, mix, and mingle in the social atmosphere you create.

Sponsorship Benefits	Program Underwriter (Exclusive)	Single Event Sponsor (Exclusive)
Sponsor Comments to open event	X	X
Complimentary admission	X	X
Recognition in all promotional materials	X	X
Recognition in all media communication	X	X
Link from Web site and e-communications	X	X
Company logo highly visible at event	X	X
Verbal recognition at event	X	X
Sponsorship Cost	\$3,500 (plus cost of food/drink)	\$350 (plus cost of food and drink)

### Leadership Greater Manchester (35 participants/year)

Leadership Greater Manchester (LGM) is designed to recognize and nurture existing leadership talents from diverse sectors of the local community. Through the exchange of viewpoints and experiences, participants are exposed to the challenges, opportunities and vital issues affecting the Greater Manchester community. Directed by a Steering Committee, LGM begins in September with a two-day overnight retreat, followed by nine day-long sessions held monthly through June. Each session focuses on a new topic presented by local and state leaders, as well as experts who present issues through lectures, discussions, simulation exercises and on-site visits. Each year, approximately 35 professionals from business, government, education, not-for-profit, arts, religious and community groups are selected to participate in Leadership Greater Manchester. Those chosen have demonstrated a strong commitment to the Greater Manchester community, have achieved high levels of leadership in their respective spheres of influence and are capable of assuming greater responsibility in the future.

Sponsorship Benefits	Program Underwriter (Exclusive)	Presenting Sponsor (Exclusive)	Corporate Sponsor
Sponsor Comments at welcome reception graduation and retreat	X	X	
Verbal recognition at all above mentioned events	X	X	X
Recognition in all promotional materials	X	X	X
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	X
Company logo highly visible at event	X	X	X
Company CEO feature in brochure	X	X	
Place on Leadership Steering Committee	X	X	X
Sponsorship Cost	\$10,000	\$5,000	\$2,500

### Leadership Alumni Dinner (100-200 attendees)

Leadership Greater Manchester (LGM) is designed to recognize and nurture existing leadership talents from diverse sectors of the local community. Through the exchange of viewpoints and experiences, participants are exposed to the challenges, opportunities and vital issues affecting the Greater Manchester community. The Leadership Alumni Dinner aims to recognize all members of that years current Leadership class, while giving the 700+ alumni an opportunity to reconnect with former classmates and network with other class participants.

Sponsorship Benefits	Underwriting Sponsor (Exclusive)	Presenting Sponsor (Exclusive)	Corporate Sponsor
Sponsor comments at the event	X	X	
Verbal recognition at the event	X	X	X
Recognition in all promotional materials	X	X	X
Recognition in all media communication	X	X	X
Link from Web site and e-communications	X	X	X
Company logo highly visible at event	X	X	X
Sponsorship Cost	\$10,000	\$5,000	\$2,500

### Greater Manchester Restaurant Week

The Greater Manchester Chamber of Commerce Regional Restaurant Week offers restaurants in Manchester and the surrounding communities the opportunity to attract diners and dollars to their establishment through a cooperative marketing and public relations campaign coordinated by the Greater Manchester Chamber of Commerce. Each restaurant agrees to offer its own unique three-course prix fixe menu for dinner priced at \$29.95. Each restaurant has the flexibility to add additional items or courses to the menu at the restaurants discretion (ex: a signature cocktail). This event is a regional restaurant week, where the Chamber will promote member restaurants during an eight-week-long advertising campaign to audiences outside of Manchester. Marketing will target the North Shore of Boston, Nashua, Concord, Portsmouth and Manchester diners.

Sponsorship Benefits	Underwriting Sponsor (Exclusive)	Presenting Sponsor	Corporate Sponsor
Opportunity to work with all participating restaurants	X	X	
Company name & logo on all print collateral	X	X	
Company name & logo on all display advertising	X (Top Billing)	X	X
Company name & logo featured on <a href="http://www.restaurantweekmanchester.com">www.restaurantweekmanchester.com</a>	X (Top Billing)	X	X
Company name & logo on all electronic communications	X	X	X
Company name & logo on all social media sites associated with event	X	X	X
Company name on all event press releases	X	X	X
Sponsorship Cost	\$5,000	\$2,500	\$1,500

## 2012 PUBLICATION SPONSORSHIP OPPORTUNITIES

### Weekly Informer (Circulation: 4,000 contacts/week)

Produced weekly throughout the year, this e-blast promotes the Chamber's upcoming events. Only 4 underwriters a week will be accepted. Dimensions are 165x300 pixels or 1" x 4".

Sponsorship Benefits	Underwriter
Company logo highly visible on e-blast	X
Sponsorship Cost	\$50 per wk

### The Chamber Report Newsletter (Circulation: 1200/month)

A member can promote their commitment to the business community through sponsorship of the Chamber newsletter, which reaches approximately 1,200 members each month. The member's logo will be displayed on both the front and the back of each newsletter each month.

Sponsorship Benefits	Underwriter
Company logo highly visible on back and front	X
Recognition on website under Chamber Publications	X
Sponsorship Cost	\$5,000 for exclusive or \$2,500 for shared

### Capitol Insight (Circulation: 4,000/week electronic, 2,500 mailed annually)

Each week, when the New Hampshire Legislature is in session, the Chamber produces an email recap of the bills that are before the House and/or Senate and how they may affect local businesses. In certain instances the Chamber will highlight its position on a bill and review in detail its importance to our region's businesses and communities. This email reaches approximately 4,000 Chamber members and contacts. The Capitol Insight newsletter details the accomplishment of the government affairs committee and advocacy department from the previous year. The newsletter is mailed to all Chamber members, numerous state agencies, lawmakers, and other stakeholders. The report is also distributed in all of the Chamber's membership packets. The overall distribution of the Capitol Insight newsletter is 2,500 copies.

Sponsorship Benefits	Underwriter (Exclusive)	Newsletter Sponsor
Company logo highly visible on e-blast	X	
Recognition on website under Chamber Publications	X	
Logo on Annual Newsletter	X	X
Sponsorship Cost	\$7,000	\$500

# 2012 CALENDAR OF EVENTS



## JANUARY

Jan. 12<sup>th</sup>: 5:00pm-7:00pm – Network PM (Sparetime Bowling)  
Jan. 26<sup>th</sup>: 7:30am-9:00am -- Network AM (Blended Solutions)  
Jan. 27<sup>h</sup>: 7:30am-9:00am – **Business Government Reception (GMCC)**

## FEBRUARY

Feb 9<sup>th</sup>: 5:00pm-7:00pm – Network PM (Peoples United Bank)  
Feb. 15<sup>th</sup>: 7:30am-9:00am – **State of the State/City (NHIOP)**  
Feb. 23<sup>th</sup>: 7:30am-9:00am -- Network AM (CYR Kitchen & Bath)

## MARCH

Mar. 8<sup>th</sup>: 5:00pm-7:00pm – Network PM (NH Institute of Art)  
Mar. 21<sup>st</sup>: 5:00pm-7:00pm – **PechaKucha Breakfast Forum (Derryfield)**  
Mar. 22<sup>nd</sup>: 7:30am-9:00am – Network AM (Headshots Photography)

## APRIL

April 2<sup>nd</sup>: 5:00pm-9:00pm – **Legislative Dinner** (*Alternate date of April 16th*)  
April 12<sup>th</sup>: 5:00pm-7:00pm – Network PM (Hampshire First Bank)  
**April 19<sup>th</sup>: 5:00pm-9:00pm – Annual Dinner**  
April 26<sup>th</sup>: 7:30am-9:00am – Network AM (Northway Bank)

## MAY

May 10<sup>th</sup>: 5:00pm-7:00pm – Network PM ( Four Points Sheraton)  
May 16<sup>th</sup>: 7:30am-9:00am -- **PechaKucha Breakfast Forum (Derryfield)**  
May 24<sup>th</sup>: 7:30am-9:00am – Network AM

## JUNE

June 14<sup>th</sup> : 5:00pm-7:00pm – Network PM (Hilton Garden Inn)  
June 20<sup>th</sup>: 7:30am-9:00am -- **PechaKucha Breakfast Forum (Derryfield)**  
June 27<sup>th</sup>: 5:00-8:00 p.m. -- **Leadership Alumni Dinner**  
June 28<sup>th</sup>: 7:30am-9:00am -- Network AM (UBS Financial)

## JULY

July 12<sup>th</sup>: 5:00pm-7:00pm -- Network PM (Laconia Savings Bank)  
July 26<sup>th</sup>: 7:30am-9:00am -- Network AM (Manchester Transit Authority)

## AUGUST

Aug. 16<sup>th</sup>: 5:00pm-7:00pm Network PM(TFMoran)  
Aug. 10<sup>th</sup>: 8:00am-2:00pm – **Golf Tournament**  
Aug. 22<sup>nd</sup>: 7:30am-9:00am – **PechaKucha Breakfast Forum(Derryfield)**  
Aug. 23<sup>rd</sup>: 7:30am-9:00am – Network AM

## SEPTEMBER

Sept. 13<sup>th</sup>: 5:00pm-7:00pm – Network PM (Unified Technologies)  
Sept. 19<sup>th</sup>: 7:30am-9:00am – **PechaKucha Breakfast Forum (Derryfield)**  
Sept. 25<sup>th</sup>: 11:00am-2:00pm – **Economic Forecast Luncheon (NHIOP)**  
Sept. 27<sup>th</sup>: 7:30am- 9:00am -- Network AM  
Sept. \_\_\_\_: 3:00pm-7:00pm – **Tri-City Expo (Radisson)**

## OCTOBER

Oct. 11<sup>th</sup>: 5:00pm-7:00pm – Network PM (Baron's Major Brands)  
Oct. 15<sup>th</sup>-22<sup>nd</sup> \*\*Greater Manchester Restaurant Week\*\*\*  
Oct. 25<sup>th</sup>: 7:30am-9:00am – Network AM (IRA Lexus)  
Oct.31<sup>st</sup> : 7:30am-11:30am – **Infrastructure Summit**  
**Gubernatorial Debate (TBD)**

## NOVEMBER

Nov.8<sup>th</sup>: 5:00pm-7:00pm Network PM  
Nov. 14<sup>th</sup>: 7:30am-9:00am – **PechaKucha Breakfast Forum(Derryfield)**

## DECEMBER

Dec. 13<sup>th</sup>: 5:00pm-7:00pm – Network PM

### Don't Forget!

We also hold 57 monthly programs!

#### Member Briefing

Held the 1st Wednesday of every month  
*Excluding January, July, August*

#### Business Book Club

Held the 1<sup>st</sup> Tuesday of every month

#### Spotlight on Business

Held the 2<sup>nd</sup> Tuesday of every month

#### Member-led Workshop

Held the 3<sup>rd</sup> Tuesday of every month

#### Lunchtime Connections

Held the 4<sup>th</sup> Tuesday of every month